## T

August 11, 2021

## Dear Shareholder:

The second quarter of 2021 was eventful - just like every quarter since the beginning of the pandemic. But the results are in and it was the best quarter for Trinity Bank since inception. The Press Release and the Financial Summary are available on our website. Go to Trinitybk.com - click on About Us and Investor Information.

In this letter, we want to cover three items with you. First will be more on the SBA Payroll Protection Program (PPP). This has been a topic of discussion since the 1Q of 2020. We are going to cover it one more time and, hopefully, not again. Second, we will discuss what is happening to our Net Interest Margin (NIM) in this flat rate environment. Finally, we will discuss what we are doing now to implement our Strategy for the next three years.

## SBA PPP

Richard Burt, our Chief Operating Officer and Coordinator of our PPP efforts has prepared some summary information (see below) concerning the First PPP (nearly complete) and the Second PPP. These programs, while difficult and time-consuming to put in place, were definitely a positive for our customer base. The loans (grants) assisted some customers affected by the 2020 shutdown to survive. They enabled others to endure delays and deferrals and be in a position to prosper. And we had a number of customers that adapted rather quickly and actually enjoyed improved performance.

| Trinity Bank PPP Activity |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | :---: |
|  |  |  | Outstanding Balance |  |  |
|  | \# Loans |  | Total Loan Amount | as of 6/30/2021 |  |
| Round 1 | 271 | $\$$ | $51,532,490.47$ | $\$$ |  |
| Round 2 | 157 | $\$$ | $23,113,298.05$ | $\$$ |  |

Trinity had two sources of income from the PPP loans. First, we earned a $1 \%$ interest rate. While $1 \%$ is very low, we were able to take funds from our overnight deposits at the Fed that were earning $.10 \%$ and fund loans at $1 \%$. Since inception through June 30, 2021, Trinity has earned $\$ 623,400$ in interest income from the PPP loans. If those dollars had remained in our overnight deposits at the Fed, we would have earned $\$ 62,340$. In all honesty, we would not have kept all of that overnight money at the Fed. We would have increased investments in our securities portfolio significantly which would have generated more than 1\%.

Second, the SBA paid participating banks a fee based on the size of the loan. PPP fee income since inception through June 30,2021 amounts to $\$ 1,692,900$. Plus, there is another $\$ 935,000$ still to be paid (we defer the fees and take them into income over the life of the PPP loan instead of taking them into income all at once). For extending approximately $\$ 75,000,000$ in PPP loans (in both rounds), Trinity will receive $\$ 2,627,900$ in fees or about a 3\% return over 21 months - from the initial loans in April 2020 through the end of 2021.

These fees play an integral role in our Strategy which we will discuss in that section. We do want you to know that from this $\$ 1,692,900$ in fees received to date, we were able to expense all of our software costs, provide an extra benefit to our employees that worked nights and weekends to process the loans, and we have added \$1,740,000 to our Loan Loss Reserve. Thus, the increase in our Net Income on 2021 over 2020 is all due to our core earnings. To repeat and emphasize, all of the $22.2 \%$ increase in Net Income for the first six months of 2021 is due to core earnings.

The obvious question is, "Why add to the Loan Loss Reserve unless you are expecting significant loan problems?". There are several responses.

1. While we have not seen material deterioration in our loan portfolio to date (we just finished a loan review by an outside accounting firm), no one knows or can predict with any certainty where we are in the life cycle of the virus pandemic. We feel more comfortable with significant reserves.
2. The Federal Accounting Standards Board (FASB) changed the method in which bank's calculate the Loan Loss Reserve. Prior to 2019, banks used the "historical" method of calculating an adequate Loan Loss Reserve. Historical losses were the basis for the reserve. The new FASB rule is called "Current Expected Credit Losses or CECL" method. Under CECL, banks are supposed to set aside a reserve for every new loan at funding to estimate the loss it "expects" to incur over the life of that loan. This is incongruous in that, realistically, we wouldn't make the loan if we had any expectation of a loss. But we, like all banks, are subject to the new rule. Again, we are more comfortable with significant reserves.
3. Finally, if we have significant reserves and loan losses do not materialize, then that lessens the amount we have to add to the Loan Loss Reserve in future years.

## NET INTEREST MARGIN

The Net Interest Margin (NIM) is the difference between what we pay for deposits and what we earn on our investments and loans. As many of you know, it is more difficult for financial institutions to earn
profit in a flat rate environment. Banks typically "borrow short (from its depositors) and lend long (to its borrowers)". Long rates are historically significantly higher than short rates. That has not been true for some time due to the Fed artificially suppressing interest rates for the last ten plus years. As of August 6 , listed below are the yields on Treasury securities.

| 90 days | $.04 \%$ |
| ---: | ---: |
| 180 days | $.04 \%$ |
| 1 year | $.07 \%$ |
| 2 year | $.21 \%$ |
| 5 year | $.77 \%$ |
| 10 year | $1.30 \%$ |

Not much of a spread. 2Q 2021 reports from all U.S. financial institutions indicate that roughly $95 \%$ of U.S. banks have a lower Net Interest Margin in the first half of 2021 versus the first half of 2020. How does Trinity stack up? Trinity's NIM for the first 6 months of 2021 was $4.05 \%$ compared to the first 6 months of 2020 NIM of $3.73 \%$. Another question pops up, "How were you able to accomplish this?". Again, there are several reasons.

1. We have had good loan demand. We have a strong customer base and with the economy improving, business is improving. Also, we tend to do better during "tough" times when other banks, that we compete with, reduce their aggressiveness on loan rates and terms.
2. In March 2020, (the beginning of the pandemic), we had approximately $\$ 175$ million in loans on the books. By June 2020, that was down to $\$ 160$ million in loans. For June 2021, loans averaged $\$ 215$ million - a $34 \%$ increase. This is growth in the core book of business exclusive of the PPP loans.
3. Last, we were able to take some of the influx of deposits from the PPP loans and add to our securities portfolio. We will continue to make every good loan we can find. With the excess deposits (all U.S. banks are experiencing large deposit inflows - from the Fed printing press as well as the loan forgiveness from the PPP loans), we have purchased tax-free securities. These investments are either short maturities (albeit at very low rates) or longer-term callable securities that will increase our yield if they are not called. For example, on August 6, we purchased a tax-free Fort Worth Independent School District bond (guaranteed by the State of Texas Permanent School Fund - which gives it a AAA rating, the highest available) that will earn $.60 \%$ until $2-15-26$. If it is not called (paid off early), it will then earn $4.00 \%$ until 2-15-33. The yield of $.60 \%$ tax-free is not much, but it is better than $.10 \%$ taxable at the Fed.

## STRATEGY

It is very difficult to do any kind of strategic planning in this environment. We are in unprecedented times. However, we have to take a stab at it and there are some principles that we operate under.

We believe we can generate loan volume. Like all banks, we strive to take great care of our customers, solicit referrals from them, and call on prospects. Do we do it better? Time will tell. Banks don't create activity. Banks depend on economic activity and we are in one of the best markets in the U.S.

Instead of reporting higher current earnings from the PPP income, we have chosen to put most of it in the Loan Loss Reserve. If we enter an economic downturn, we want to be adequately reserved. If the economy continues to improve and we don't incur losses, then we will avoid having to add as much to the Loan Loss Reserve in future years.

There are only two ways (other than fraud) to mess up a bank -an interest rate mismatch (maybe 5\%) in a rising rate environment or loan losses (95\%). We can't predict interest rates so we just try to make sure that we avoid problems in a falling, flat, or rising rate environment. As far as loan losses are concerned, our track record is very good. We avoid concentrations. We focus on developing long-term relationships with quality people, not transactions. And we work with good people through bad times. We are not perfect, but we wouldn't trade places with anyone.

Finally, we spent nearly 14 years ( 57 quarters to be exact) with operating earnings increasing faster than operating expenses. We have spent the better part of three years building a base for future growth. We have added people, operating systems, and increased the size of our physical facility. Most of that investment is behind us. Going forward, we are in a position to grow operating income faster than operating expense. That is our main focus. We have begun to see good results and we are willing to be held accountable for that statistic.

Sincerely,


Jefffey M. Harp



Richard A. Burt


## For Immediate Release

## TRINITY BANK REPORTS: RETURN ON ASSETS 1.46\% RETURN ON EQUITY 14.18\%

FORT WORTH, Texas, August 3, 2021 - Trinity Bank N.A. (OTC Bulletin Board: TYBT) today announced operating results for the three months ending June 30, 2021 and YTD results for the six months ending June 30, 2021.

## Results of Operations

Trinity Bank, N.A. reported Net Income after Taxes of $\$ 1,426,000$ or $\$ 1.26$ per diluted common share for the second quarter of 2021 , compared to $\$ 1,130,000$ or $\$ 1.00$ per diluted common share for the second quarter of 2020 , an increase of $26 \%$.

For the first six months of 2021, Net Income after Taxes amounted to $\$ 2,754,000$, an increase of $22 \%$ over the first half of 2020 results of $\$ 2,254,000$. Earnings per diluted common share for the first half of 2021 were $\$ 2.44$, an increase of $23 \%$ over the first half of 2020 results of $\$ 1.99$ per diluted common share.

Matt R. Opitz, Chief Executive Officer, stated, "I am pleased with the performance Trinity Bank was able to achieve in 2Q. These results represent our most profitable quarter since inception and that is due to the hard work and dedication of our great staff. PPP fee income and core loan growth, excluding PPP loans, were the primary drivers in achieving this above average performance."
"We have successfully submitted all round one PPP loans for forgiveness and have received $100 \%$ forgiveness on all but one loan that has been processed. Subsequently, that loan has been paid off. We are now focused on assisting our customers with the forgiveness of round two loans and have already begun those efforts."
"We continue to see above average loan demand both from our existing customer base as well as prospective customers who are encountering challenges with their banks. We are well positioned to continue taking advantage of this growth opportunity but, as always, we remain focused on quality over quantity."
"We are still faced with a great deal of uncertainty and have prepared accordingly, adding significantly to our Loan Loss Reserve this year, despite no material deterioration in our loan portfolio. With our core earnings (excluding PPP impact), strong capital base, asset quality, and efficiency, we remain ready to take advantage of opportunities for continued growth."

## Profitability

Return on Assets
Return on Equity
Rer

6/30/2021
1.46\%
14.18\%

6/30/2020
1.32\%
12.34\%

Page 2 - Trinity Bank Second Quarter 2021
Average for Quarter Ending 06/30/2021

| (in $000 ' s)$ | $\underline{6 / 30 / 2021}$ | $\underline{6 / 30 / 2020}$ | $\underline{\%}$ |
| :--- | ---: | ---: | ---: |
| Loans | $\$ 261,273$ | $\$ 212,258$ | 23.1 |
| PPP Loans | $\$ 45,674$ | $\$ 41,726$ | 9.5 |
| Loans | $\$ 215,599$ | $\$ 170,532$ | 26.6 |
| Deposits | $\$ 347,865$ | $\$ 302,967$ | 14.8 |

## Actual for Ouarter Ending 06/30/2021

(in 000 's)
Net Interest Income
Non-Interest Income
Non-Interest Expense
Pretax Pre-Provision Income
Loan Loss Provision
Pre-Tax Income
Income Tax
Net Income
Diluted Weighted Average Shares
Earnings Per Share
Actual for $\mathbf{6}$ Months Ending 06/30/2021
(in 000's)
Net Interest Income
Non-Interest Income
Non-Interest Expense
Pretax Pre-Provision Income
Loan Loss Provision
Pre-Tax Income
Income Tax
Net Income

Diluted Weighted Average Shares
\$ 2,754
\$ 2,254 22.2

Earnings Per Share
\$ 2.44
\$ 1.99
22.8

Trinity Bank, N.A. is a commercial bank that began operations May 28, 2003. For a full financial statement, visit Trinity Bank's website: www.trinitybk.com Regulatory reporting format is also available at www.fdic.gov.

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Executive Vice President
Trinity Bank
817-763-9966
This Press Release may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future financial conditions, results of operations and the Bank's business operations. Such forward-looking statements involve risks, uncertainties and assumptions, including, but not limited to, monetary policy and general economic conditions in Texas and the greater Dallas-Fort Worth metropolitan area, the risks of changes in interest rates on the level and composition of deposits, loan demand and the values of loan collateral, securities and interest rate protection agreements, the actions of competitors and customers, the success of the Bank in implementing its strategic plan, the failure of the assumptions underlying the reserves for loan losses and the estimations of values of collateral and various financial assets and liabilities, that the costs of technological changes are more difficult or expensive than anticipated, the effects of regulatory restrictions imposed on banks generally, any changes in fiscal, monetary or regulatory policies and other uncertainties as discussed in the Bank's Registration Statement on Form SB-1 filed with the Office of the Comptroller of the Currency. Should one or more of these risks or uncertainties materialize, or should these underlying assumptions prove incorrect, actual outcomes may vary materially from outcomes expected or anticipated by the Bank. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Bank believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Bank cautions you that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The Bank undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless the securities laws require the Bank to do so.

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)


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(Unaudited)
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| HISTORICAL BALANCE SHEET | Ending Balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, $2021$ | $\begin{array}{r} \text { March 31, } \\ 2021 \\ \hline \end{array}$ | $\begin{array}{r} \text { Dec 31, } \\ 2020 \\ \hline \end{array}$ | $\begin{array}{r} \text { Sept. 30, } \\ 2020 \\ \hline \end{array}$ | June 30, $2020$ |
| Total loans | \$249,390 | \$270,619 | \$252,207 | \$228,473 | \$216,848 |
| Total short term investments | 31,247 | 10,941 | 24,993 | 16,429 | 38,648 |
| Total investment securities | 100,499 | 93,615 | 95,244 | 90,606 | 90,658 |
| Total earning assets | 381,136 | 375,175 | 372,444 | 335,508 | 346,154 |
| Allowance for loan losses | $(4,016)$ | $(3,466)$ | $(2,915)$ | $(2,598)$ | $(2,396)$ |
| Premises and equipment | 2,218 | 2,221 | 2,340 | 2,400 | 2,455 |
| Other Assets | 10,507 | 7,645 | 6,237 | 6,748 | 5,673 |
| Total assets | 389,845 | 381,575 | 378,106 | 342,058 | 351,886 |
| Noninterest bearing deposits | 149,049 | 135,920 | 134,692 | 114,284 | 118,933 |
| Interest bearing deposits | 196,355 | 202,205 | 201,120 | 186,096 | 192,159 |
| Total deposits | 345,404 | 338,125 | 335,812 | 300,380 | 311,092 |
| Fed Funds Purchased and Repurchase Agreements | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | 1,539 | 2,181 | 1,270 | 2,029 | 1,501 |
| Total liabilities | 346,943 | 340,306 | 337,082 | 302,409 | 312,593 |
| Shareholders' Equity Actual | 40,957 | 39,352 | 38,778 | 37,463 | 37,089 |
| Unrealized Gain - AFS | 1,945 | 1,917 | 2,246 | 2,186 | 2,203 |
| Total Equity | \$42,902 | \$41,269 | \$41,024 | \$39,649 | \$39,292 |
|  | Quarter Ending |  |  |  |  |
| NONPERFORMING ASSETS | June 30, 2021 | $\begin{array}{r} \text { March 31, } \\ 2021 \end{array}$ | $\begin{array}{r} \text { Dec 31, } \\ 2020 \\ \hline \end{array}$ | $\begin{array}{r} \text { Sept. 30, } \\ 2020 \\ \hline \end{array}$ | June 30, 2020 |
| Nonaccrual loans | \$297 | \$321 | \$249 | \$266 | \$388 |
| Restructured loans | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other real estate \& foreclosed assets | \$0 | \$0 | \$0 | \$0 | \$320 |
| Accruing loans past due 90 days or more | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total nonperforming assets | \$297 | \$321 | \$249 | \$266 | \$708 |
| Accruing loans past due 30-89 days | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total nonperforming assets as a percentage of loans and foreclosed assets | 0.12\% | 0.12\% | 0.10\% | 0.12\% | 0.33\% |

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

| ALLOWANCE FOR LOAN LOSSES | Quarter Ending |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2021 | March 31, 2021 | $\begin{array}{r} \text { Dec 31, } \\ 2020 \end{array}$ | Sept. 30, 2020 | June 30, 2020 |
| Balance at beginning of period | \$3,466 | \$2,915 | \$2,598 | \$2,396 | \$2,269 |
| Loans charged off | 0 | 0 | 0 | 0 | 0 |
| Loan recoveries | 0 | 1 | 2 | 2 | 2 |
| Net (charge-offs) recoveries | 0 | 1 | 2 | 2 | 2 |
| Provision for loan losses | 550 | 550 | 315 | 200 | 125 |
| Balance at end of period | \$4,016 | \$3,466 | \$2,915 | \$2,598 | \$2,396 |
| Allowance for loan losses as a percentage of total loans | 1.61\% | 1.28\% | 1.16\% | 1.14\% | 1.10\% |
| Allowance for loan losses net of PPP Loans as a percentage of total loans | 1.86\% | 1.62\% | 1.46\% | 1.48\% | 1.36\% |
| Allowance for loan losses as a percentage of nonperforming assets | 1352\% | 1080\% | 1171\% | 977\% | 338\% |
| Net charge-offs (recoveries) as a percentage of average loans | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Provision for loan losses | 0.21\% | 0.21\% | 0.13\% | 0.09\% | 0.06\% |
|  | Quarter Ending |  |  |  |  |
| SELECTED RATIOS | June 30, $2021$ | $\begin{array}{r} \text { March 31, } \\ 2021 \\ \hline \end{array}$ | $\begin{array}{r} \text { Dec 31, } \\ 2020 \\ \hline \end{array}$ | $\begin{array}{r} \text { Sept. 30, } \\ 2020 \\ \hline \end{array}$ | June 30, 2020 |
| Return on average assets (annualized) | 1.46\% | 1.42\% | 1.37\% | 1.42\% | 1.32\% |
| Return on average equity (annualized) | 13.51\% | 12.88\% | 12.15\% | 12.19\% | 11.88\% |
| Return on average equity (excluding unrealized gain on investments) | 14.18\% | 13.56\% | 12.85\% | 12.94\% | 12.34\% |
| Average shareholders' equity to average assets | 10.28\% | 10.49\% | 10.48\% | 10.99\% | 10.69\% |
| Yield on earning assets (tax equivalent) | 4.11\% | 4.14\% | 3.88\% | 3.65\% | 3.81\% |
| Effective Cost of Funds | 0.14\% | 0.15\% | 0.28\% | 0.19\% | 0.22\% |
| Net interest margin (tax equivalent) | 3.97\% | 3.99\% | 3.60\% | 3.46\% | 3.59\% |
| Efficiency ratio (tax equivalent) | 40.5\% | 41.4\% | 44.8\% | 50.4\% | 51.6\% |
| End of period book value per common share | \$39.47 | \$38.11 | \$37.88 | \$36.61 | \$36.18 |
| End of period book value (excluding unrealized gain on investments) | \$37.68 | \$36.34 | \$35.81 | \$34.59 | \$34.15 |
| End of period common shares outstanding (in 000 's) | 1,087 | 1,083 | 1,083 | 1,083 | 1,086 |

## TRINITY BANK N.A.

(Unaudited)
(Dollars in thousands, except per share data)

|  |  | Quarter Ending |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 30,2021 |  |  | Tax <br> Equivalent <br> Yield | June 30,2020 |  |  |  |  |
|  |  | Average Balance | Interest | Yield |  | Average Balance |  | Interest | Tax <br> Equivalent |  |
| YIELD ANALYSIS |  |  |  |  |  |  |  | Yield |  |
| Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Short term investment | \$ | 27,838 | 11 | 0.16\% | 0.16\% | \$ | 41,211 |  | 13 | 0.13\% | 0.13\% |
| FRB Stock |  | 404 | 6 | 6.00\% | 6.00\% |  | 395 | 6 | 6.00\% | 6.00\% |
| Taxable securities |  | 2,198 | 0 | 0.00\% | 0.00\% |  | 0 | 0 | 0.00\% | 0.00\% |
| Tax Free securities |  | 93,955 | 605 | 2.58\% | 3.26\% |  | 81,101 | 564 | 2.78\% | 3.52\% |
| Loans |  | 261,273 | 3,184 | 4.87\% | 4.87\% |  | 212,258 | 2,459 | 4.63\% | 4.63\% |
| Total Interest Earning Assets |  | 385,668 | 3,806 | 3.95\% | 4.11\% |  | 334,965 | 3,042 | 3.63\% | 3.81\% |
| Noninterest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 5,510 |  |  |  |  | 5,223 |  |  |  |
| Other assets |  | 4,095 |  |  |  |  | 4,453 |  |  |  |
| Allowance for loan losses |  | $(3,702)$ |  |  |  |  | $(2,272)$ |  |  |  |
| Total Noninterest Earning Assets |  | 5,903 |  |  |  |  | 7,404 |  |  |  |
| Total Assets |  | \$391,571 |  |  |  |  | 342,369 |  |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Transaction and Money Market accounts |  | 159,448 | 90 | 0.23\% | 0.23\% |  | 138,440 | 25 | 0.07\% | 0.07\% |
| Certificates and other time deposits |  | 41,564 | 41 | 0.39\% | 0.39\% |  | 42,118 | 163 | 1.55\% | 1.55\% |
| Other borrowings |  | 10,000 | 13 | 0.52\% | 0.52\% |  | 0 | 0 | 0.00\% | 0.00\% |
| Total Interest Bearing Liabilities |  | 211,012 | 144 | 0.27\% | 0.27\% |  | 180,558 | 188 | 0.42\% | 0.42\% |
| Noninterest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 136,853 |  |  |  |  | 73,665 |  |  |  |
| Other liabilities |  | 1,484 |  |  |  |  | 942 |  |  |  |
| Shareholders' Equity |  | 42,222 |  |  |  |  | 35,301 |  |  |  |
| Total Liabilities and Shareholders Equity |  | \$391,571 |  |  |  |  | 264,826 |  |  |  |
| Net Interest Income and Spread |  |  | 3,662 | 3.67\% | 3.84\% |  |  | 2,854 | 3.22\% | 3.39\% |
| Net Interest Margin |  |  |  | 3.80\% | 3.97\% |  |  |  | 3.41\% | 3.59\% |

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

|  | June 30 |  | June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | \% | 2020 | \% |
| LOAN PORTFOLIO |  |  |  |  |
| Commercial and industrial | \$147,373 | 59.09\% | \$140,483 | 64.78\% |
| Real estate: |  |  |  |  |
| Commercial | 61,051 | 24.48\% | 31,017 | 14.30\% |
| Residential | 17,149 | 6.88\% | 23,043 | 10.63\% |
| Construction and development | 23,476 | 9.41\% | 21,875 | 10.09\% |
| Consumer | 341 | 0.14\% | 430 | 0.20\% |
| Total loans (gross) | 249,390 | 100.00\% | 216,848 | 100.00\% |
| Unearned discounts | 0 | 0.00\% | 0 | 0.00\% |
| Total loans (net) | \$249,390 | 100.00\% | \$216,848 | 100.00\% |
|  | June 30 |  | June 30 |  |
|  | 2020 |  | 2020 |  |
| REGULATORY CAPITAL DATA |  |  |  |  |
| Tier 1 Capital | \$40,955 |  | \$37,089 |  |
| Total Capital (Tier 1 + Tier 2) | \$42,900 |  | \$39,370 |  |
| Total Risk-Adjusted Assets | \$236,963 |  | \$182,279 |  |
| Tier 1 Risk-Based Capital Ratio | 17.28\% |  | 20.35\% |  |
| Total Risk-Based Capital Ratio | 18.54\% |  | 21.60\% |  |
| Tier 1 Leverage Ratio | 10.54\% |  | 10.83\% |  |
| OTHER DATA |  |  |  |  |
| Full Time Equivalent |  |  |  |  |
| Employees (FTE's) | 23 |  | 23 |  |
| Stock Price Range |  |  |  |  |
| (For the Three Months Ended): |  |  |  |  |
| High | \$75.00 |  | \$64.98 |  |
| Low | \$61.31 |  | \$58.90 |  |
| Close | \$75.00 |  | \$60.50 |  |

