

February 3, 2021

Dear Shareholder

We are pleased to announce that 2020 was Trinity Bank's best year since inception. Your bank reported Net Income of \$1,246,000 for the 4th Quarter. Net Income for the full year was \$4,716,000. Listed below you will see historical net income since inception. The Press Release and Financial Summary are available on our website at: https://www.trinitybk.com/about-us/investor-information.

5-28-03 to 12-31-03*	\$	(939,000)	2012	2,581,000
2004		(277,000)	2013	2,862,000
2005		463,000	2014	3,266,000
2006		888,000	2015	3,733,000
2007		1,037,000	2016	4,009,000
2008		1,393,000	2017	3,068,000
2009		1,636,000	2018	4,677,000
2010		2,005,000	2019	4,043,000
2011		2,282,000	2020	4,716,000
				\$ 41,443,000
*Includes start-up expense	prior to	o May 28 th opening	<u>z</u> .	Compound Growth
1 1		, 1		Rate – 15.61%

2020 was the year that our world turned upside down. Our thoughts and prayers are focused on those who have been impacted by the virus – personally and professionally. Please, let's all do what we can to stay safe and healthy.

We cannot forecast what will happen in 2021. We do know things are not going back to "normal". We, like you and almost everyone else, are trying to figure out what the new "normal" is going to look like. Our motto has been and remains, "Adapt, Improvise, and Overcome".

Before we get into our annual scorecard, let us share some thoughts that we trust will be of interest to you.

- Return on Assets and Return on Equity remain well above our Peer Group Banks as well as All U.S. Banks.
- While we are aggressively adding to our Loan Loss Reserve, we have NOT seen undue stress in our Loan Portfolio to date.
- The low interest rate environment engineered by the Federal Reserve is a challenge to our profit margins, but we have and will continue to find a way.
- We are actively participating in the SBA Payroll Protection Programs and they have provided valuable assistance to many of our customers.
- Excluding the PPP loans, we have experienced above average loan growth since August 2020. We have strong customers and our efforts to generate new relationships are bearing fruit.

Now, on to the scorecard.



MILESTONES

- 1. Your bank has earned net income since inception of \$41,443,000 on the original capital investment of \$11,033,070.
- 2. Your bank has returned \$16,117,000 to shareholders in the form of cash dividends of \$9,893,000 and stock repurchases of \$6,224,000.
- 3. After returning to shareholders approximately 37.5% of total income since inception, Trinity Bank has a capital ratio of 10.26% (as of 12-31-20) well above the regulatory requirement to be considered well capitalized. Capital is the cushion that enables your bank to survive and prosper during tough times.

SCORECARD

As you know, since 2007, Trinity Bank has used the Stern & Stewart Market Value Added (MVA) and the Economic Value Added (EVA) financial scorecard for determining if we are producing shareholder value. We continue to believe that these financial metrics are superior to the other popular ratios:

- 1. Growth in book value.
- 2. Growth in earnings per share,
- 3. Return on equity, and
- 4. Return on assets.

2020 results for Trinity Bank's MVA and EVA are shown below and on the next page.

MVA = Market Value / Total Capital

ECONOMIC VALUE ADDED (EVA)

EVA = revenue – operating costs – capital costs*

Market Value of Trinity Bank

	12/31/2020 Stock Price \$64.00	X	Shares Outstanding 1,082,706	=	\$69,293
Total Capital					
Original Capital Invests + Earnings Since Inceptio + Capital from Exercise of	on			\$11,033 41,443 2,418	
- Capital returned to Shar through Dividends/Sto				(16,117)	
Total Capital Market Value ÷ Total Ca	pital			\$38,777 =	38,777 \$1.79

For each dollar invested and retained in Trinity, we have produced \$ 1.79 in value.



(in 000's)

^{*}The key concept is adding a charge for cost of capital to operating costs.

At Trinity Bank, in the current low interest rate environment, we are using 9.5% as the cost of capital. The results for the last three years as well as the projected results for 2021 are shown below.

<u>(in 000's)</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	Proj <u>2021</u>
Revenues	\$ 11,081	\$ 12,335	\$ 12,645	\$ 13,624
Operating Costs	(6,404)	(8,292)	(7,929)	(8,428)
Cost of Capital	(2,944)	(3,235)	(3,407)	(3,684)
Economic Value Added	\$ 1,733	\$ 808	\$ 1,309	\$ 1,512

EVA is positive and as long as it is positive, we are increasing shareholder value.

Even though we focus on the MVA, EVA formulae, we do calculate the other metrics commonly used by the investment community and have displayed those below.

31-Dec	Net Capital	Shares Outstanding	Earnings Per Share	Book Value	Stock Price
2004	\$ 9,816,000.00	1,103,307	(0.25)	\$ 8.90	\$ 13.75
2005	\$ 10,335,000.00	1,105,341	0.42	\$ 9.35	\$ 14.50
2006	\$ 11,223,000.00	1,108,807	0.80	\$ 10.12	\$ 22.00
2007	\$ 12,260,000.00	1,108,807	0.94	\$ 11.06	\$ 20.00
2008	\$ 13,658,000.00	1,109,113	1.26	\$ 12.31	\$ 20.00
2009	\$ 15,354,000.00	1,111,246	1.48	\$ 13.82	\$ 24.25
2010	\$ 16,176,000.00	1,098,534	1.82	\$ 14.73	\$ 25.00
2011	\$ 18,025,000.00	1,067,298	2.07	\$ 16.89	\$ 25.50
2012	\$ 19,546,000.00	1,084,034	2.34	\$ 18.03	\$ 33.00
2013	\$ 21,845,000.00	1,131,138	2.59	\$ 19.31	\$ 35.01
2014	\$ 24,027,000.00	1,124,619	2.96	\$ 21.36	\$ 42.40
2015	\$ 26,756,000.00	1,121,512	3.38	\$ 23.86	\$ 49.00
2016	\$ 29,201,000.00	1,108,302	3.63	\$ 26.35	\$ 53.50
2017	\$ 30,993,000.00	1,105,702	2.78	\$ 28.03	\$ 59.83
2018	\$ 34,051,000.00	1,100,460	4.24	\$ 30.94	\$ 65.50
2019	\$ 35,858,000.00	1,089,753	3.29	\$ 32.90	\$ 64.98
2020	\$ 38,777,000.00	1,082,706	4.35	\$ 35.81	\$ 64.00
	Compound growth rate s	since inception	15.73 %	9.09 %	10.09 %



As we begin a new year filled with uncertainty and questions, your bank is well positioned take advantage of the opportunities that lie ahead and the capital, liquidity, asset quality and earnings to perform well. We remain focused on adding new, quality customer relationships while keeping a close eye on the loan portfolio, prudently adding to our reserve for loan losses and looking for ways to safely boost the yield on earning assets. We have said it before but, we have the best staff we have ever had, are blessed to operate in one of the best markets in the country, have great customers and an exceptional group of shareholders. Thank you for your investment in and support of Trinity Bank.

Sincerely,

Jeffrey M. Harp

Barney C. Wiley

Richard A. Burt

Matt R. Opitz

		Quarter Ended			Twelve Months Ending			
EARNINGS SUMMARY	Decemb 2020	per 31 2019	% Change	Decemb 2020	er 31 2019	% Change		
			_					
Interest income	\$3,177	\$2,996	6.0%	\$12,089	\$11,812	2.3%		
Interest expense Net Interest Income	129 3,048	490 2,506	-73.7% 21.6%	856 11,233	1,852 9,960	-53.8% 12.8%		
Net interest income	3,046	2,500	21.076	11,233	9,960	12.0%		
Service charges on deposits	61	48	27.1%	207	175	18.3%		
Other income	90	79	13.9%	332	338	-1.8%		
Total Non Interest Income	151	127	18.9%	539	513	5.1%		
Salaries and benefits expense	977	740	32.0%	3,784	3,104	21.9%		
Occupancy and equipment expense	119	93	28.0%	467	436	7.1%		
Other expense	362	370	-2.2%	1,511	1,301	16.1%		
Total Non Interest Expense	1,458	1,203	21.2%	5,762	4,841	19.0%		
Pretax pre-provision income	1,741	1,430	21.7%	6,010	5,632	6.7%		
Gain on sale of securities	(1)	0	N/M	(1)	10	N/M		
Gain on sale of ORE	0	0	N/M	18	0	N/M		
Gain 5.1 5a.5 5. G.N.2	ŭ	· ·			· ·			
Provision for Loan Losses	315	0	N/M	640	1,030	-37.9%		
Earnings before income taxes	1,425	1,430	-0.3%	5,387	4,612	16.8%		
Provision for income taxes	179	210	-14.8%	671	569	17.9%		
Net Earnings	\$1,246	\$1,220	2.1%	\$4,716	\$4,043	16.6%		
Basic earnings per share	1.15	1.12	2.7%	4.35	3.69	17.9%		
Basic weighted average shares	1,083	1,092		1,085	1,096			
outstanding								
Diluted earnings per share - estimate	1.10	1.10	0.0%	4.16	3.63	14.6%		
Diluted weighted average shares outstanding	1,130	1,111		1,132	1,115			
	A			A	alaa Maaadha			
	Average for Decemb		%	Average for Two Decemb		%		
BALANCE SHEET SUMMARY	2020	2019	Change	2020	2019	Change		
Tabilitaria	# 000 440	045470		# 000 # 00	0454040	_		
Total loans	\$239,440	\$154,764	54.7%	\$209,503	\$154,842	35.3%		
Total short term investments Total investment securities	23,960 93,094	69,110	-65.3% 32.0%	20,682	36,120	-42.7% 28.0%		
Total investment securities	93,094	70,508	32.0%	94,900	74,127	20.0%		
Earning assets	356,494	294,382	21.1%	325,085	265,089	22.6%		
Total assets	363,558	301,596	20.5%	371,207	272,704	36.1%		
Noninterest bearing deposits	130,114	101,932	27.6%	212,098	81,381	160.6%		
Interest bearing deposits	191,654	168,784	13.5%	83,534	154,650	-46.0%		
Total deposits	321,768	270,716	18.9%	295,632	236,031	25.3%		
Fed Funds Purchased and Repurchase Agreements	0	0	N/M	0	292	N/M		

\$38,084

\$35,382

7.6%

\$37,173

\$35,009

6.2%

Shareholders' equity

			Average	e for C	uarter	End	ding		
		Dec 31,	Sept. 30,	Jι	ıne 30,		March 31,		Dec 31,
BALANCE SHEET SUMMARY		2020	2020		2020		2020		2019
Total loans	\$2	239,440	\$216,454	\$2	12,337		\$169,367		\$154,764
Total short term investments	Ψ-	23,960	32,176		41,211		38,126	`	69,110
Total investment securities		93,094	92,272		31,496		74,406		70,508
		•					•		
Earning assets	3	356,494	340,902	33	35,044		281,899		294,382
Total assets	3	863,558	342,058	34	12,369		289,795		301,596
Noninterest bearing deposits	1	130,114	117,655	12	22,409		89,277		101,932
Interest bearing deposits	1	191,654	189,053	18	30,558		161,400		168,784
Total deposits	3	321,768	306,708	30	02,967		250,677		270,716
Fed Funds Purchased and Repurchase Agreements		0	0		0		0		0
Shareholders' equity	\$	38,084	\$37,602	\$3	36,611		\$36,379		\$35,382
			c	Quarte	r Ende	d			
		Dec 31,	Sept. 30,		ine 30,		March 31,		Dec 31,
HISTORICAL EARNINGS SUMMARY		2020	2020		2020		2020		2019
Interest income		\$3,177	\$2,949	9	3,042		\$2,922		\$2,996
Interest expense		129	158		188		381		490
Net Interest Income		3,048	2,791		2,854		2,541		2,506
Service charges on deposits		61	56		39		50		48
Other income		90	86		79		78		79
Total Non Interest Income		151	142		118		128		127
Salaries and benefits expense		977	915		1,037		856		740
Occupancy and equipment expense		119	94		113		114		93
Other expense		362	364		412		400		370
Total Non Interest Expense		1,458	1,373		1,562		1,370		1,203
Pretax pre-provision income		1,741	1,560		1,410		1,299		1,430
Gain on sale of securities		(1)	0		0		0		0
Gain on sale of ORE)O	18		0		0		0
Gain on sale of other assets		0	0		0		0		0
Provision for Loan Losses		315	200		125		0		0
Earnings before income taxes		1,425	1,378		1,285		1,299		1,430
Provision for income taxes		179	162		155		175		210
Net Earnings		\$1,246	\$1,216	,	\$1,130		\$1,124		\$1,220
Diluted earnings per share	\$	1.10	\$ 1.08	\$	1.00	\$	0.99	\$	1.10

	Ending Balance								
HISTORICAL DALANCE CHEET	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,				
HISTORICAL BALANCE SHEET	2020	2020	2020	2020	2019				
Total loans	\$252,207	\$228,473	\$216,848	\$173,992	\$167,587				
Total short term investments	24,993	16,429	38,648	37,566	60,603				
Total investment securities	95,244	90,606	90,658	73,287	70,804				
Total earning assets	372,444	335,508	346,154	284,845	298,994				
Allowance for loan losses	(2,915)	(2,598)	(2,396)	(2,269)	(2,262)				
Premises and equipment	2,340	2,400	2,455	2,522	2,560				
Other Assets	6,237	6,748	5,673	6,567	9,770				
Total assets	378,106	342,058	351,886	291,665	309,062				
Noninterest bearing deposits	134,692	114,284	118,933	89,581	100,527				
Interest bearing deposits	201,120	186,096	192,159	162,726	170,191				
Total deposits	335,812	300,380	311,092	252,307	270,718				
Fed Funds Purchased and Repurchase Agreements	0	0	0	0	0				
Other Liabilities	1,270	2,029	1,501	1,779	1,047				
Total liabilities	337,082	302,409	312,593	254,086	271,765				
Shareholders' Equity Actual	38,778	37,463	37,089	36,069	35,858				
Unrealized Gain - AFS	2,246	2,186	2,203	1,510	1,439				
Total Equity	\$41,024	\$39,649	\$39,292	\$37,579	\$37,297				
		Qı	ıarter Ending						
	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,				
NONPERFORMING ASSETS	2020	2020	2020	2020	2019				
Nonaccrual loans	\$249	\$266	\$388	\$408	\$419				
Restructured loans	\$0	\$0	\$0	\$0	\$0				
Other real estate & foreclosed assets	\$0	\$0	\$320	\$320	\$320				
Accruing loans past due 90 days or more	\$0	\$0	\$0	\$0	\$0				
Total nonperforming assets	\$249	\$266	\$708	\$728	\$739				
Accruing loans past due 30-89 days	\$0	\$0	\$0	\$248	\$0				
Total nonperforming assets as a percentage									
of loans and foreclosed assets	0.10%	0.12%	0.33%	0.42%	0.44%				

	Quarter Ending					
ALLOWANCE FOR	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,	
LOAN LOSSES	2020	2020	2020	2020	2019	
Balance at beginning of period	\$2,598	\$2,396	\$2,269	\$2,262	\$2,259	
Loans charged off	0	0	0	0	0	
Loan recoveries	2	2	2	7	3	
Net (charge-offs) recoveries	2	2	2	7	3	
Provision for loan losses	315	200	125	0	0	
Balance at end of period	\$2,915	\$2,598	\$2,396	\$2,269	\$2,262	
Allowance for loan losses						
as a percentage of total loans	1.16%	1.14%	1.10%	1.30%	1.35%	
Allowance for loan losses net of PPP Loans						
as a percentage of total loans	1.46%	1.48%	1.36%	1.30%	1.35%	
Allowance for loan losses	4.4740/	0770/	0000/	0.4.007	0000/	
as a percentage of nonperforming assets	1171%	977%	338%	312%	306%	
Net charge-offs (recoveries) as a percentage of average loans	0.00%	0.00%	0.00%	-0.01%	0.00%	
Provision for loan losses	0.0076	0.0076	0.0076	-0.0176	0.0076	
as a percentage of average loans	0.13%	0.09%	0.06%	0.00%	0.00%	
		0	arter Ending			
	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,	
SELECTED RATIOS	2020	2020	2020	2020	2019	
<u>-</u>						
Return on average assets (annualized)	1.37%	1.42%	1.32%	1.55%	1.62%	
	40.450/	10.100/	44.000/	44.000/	40.040/	
Return on average equity (annualized)	12.15%	12.19%	11.88%	11.80%	13.34%	
Return on average equity (excluding unrealized gain on investments)	12.85%	12.94%	12.34%	12.36%	13.79%	
Average shareholders' equity to average assets	10.48%	10.99%	10.69%	12.55%	11.73%	
Yield on earning assets (tax equivalent)	3.88%	3.65%	3.81%	4.33%	4.67%	
Tield on earning assets (tax equivalent)	3.0070	3.0370	3.0176	4.5576	4.07 /0	
Effective Cost of Funds	0.28%	0.19%	0.22%	0.54%	0.70%	
Net interest margin (tax equivalent)	3.60%	3.46%	3.59%	3.79%	3.97%	
Title in a section (house and include)	44.8%	50.4%	51.6%	48.9%	43.4%	
Efficiency ratio (tax equivalent)	44.0%	50.4%	31.0%	40.9%	43.4%	
End of period book value per common share	\$37.88	\$36.61	\$36.18	\$34.54	\$34.22	
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End of period book value (excluding unrealized gain on investments)	\$35.81	\$34.59	\$34.15	\$33.15	\$32.90	
Find of a mind an arrange of a management of the cools.	1.002	1.000	1.000	1.000	1 000	
End of period common shares outstanding (in 000's)	1,083	1,083	1,086	1,088	1,090	

Twelve Months Ending
December 31, 2020 December 31, 2019

		December 31, 2020				December 31, 2019			
		A			Tax	A.,			Tax
YIELD ANALYSIS		Average Balance	Interest	Yield	Equivalent Yield	Average Balance	Interest	Yield	Equivalent Yield
Interest Earning Assets:									
Short term investment	\$	33,964	153	0.45%	0.45%	\$ 35,738	708	1.98%	1.98%
FRB Stock		395	24	6.00%	6.00%	382	23	6.00%	6.00%
Taxable securities		505	7	1.39%	1.39%	622	13	2.09%	2.09%
Tax Free securities		84,554	2,278	2.69%	3.41%	73,505	2,160	2.94%	3.72%
Loans	:	209,503	9,627	4.60%	4.60%	154,938	8,908	5.75%	5.75%
Total Interest Earning Assets	;	328,921	12,089	3.68%	3.88%	265,185	11,812	4.45%	4.67%
Noninterest Earning Assets:									
Cash and due from banks		5,446				5,100			
Other assets		4,304				4,406			
Allowance for loan losses		(2,686)				(1,987)			
Total Noninterest Earning Assets		7,064				7,519			
Total Assets	\$	335,985				\$272,704			
Interest Bearing Liabilities:									
Transaction and Money Market accounts		138,712	308	0.22%	0.22%	121,613	1,217	1.00%	1.00%
Certificates and other time deposits		42,839	548	1.28%	1.28%	33,037	626	1.89%	1.89%
Other borrowings		0	0	0.00%	0.00%	293	9	3.07%	3.07%
Total Interest Bearing Liabilities		181,551	856	0.47%	0.47%	154,943	1,852	1.20%	1.20%
Noninterest Bearing Liabilities:									
Demand deposits		130,114				81,381			
Other liabilities		1,607				1,371			
Shareholders' Equity		40,183				35,009			
Total Liabilities and Shareholders Equity	\$	353,455				\$272,704			
Net Interest Income and Spread			11,233	3.20%	3.41%		9,960	3.26%	3.47%
Net Interest Margin				3.42%	3.60%			3.76%	3.97%

TRINITY BANK N.A.

(Unaudited)
(Dollars in thousands, except per share data)

	December 31 2020	%	December 31 2019	%
LOAN PORTFOLIO				
Commercial and industrial Real estate:	\$153,429	60.83%	\$98,099	58.54%
Commercial	61,330	24.32%	24,133	14.40%
Residential	20,492	8.13%	23,115	13.79%
Construction and development	16,499	6.54%	21,692	12.94%
Consumer PPP Loans	457	0.18%	548	0.33%
Total loans (gross)	252,207	100.00%	167,587	100.00%
Unearned discounts	0	0.00%	0	0.00%
Total loans (net)	\$252,207	100.00%	\$167,587	100.00%
	December 31 2020		December 31 2019	
REGULATORY CAPITAL DATA	2020		2019	
Tier 1 Capital	\$38,778		\$35,859	
Total Capital (Tier 1 + Tier 2)	\$41,583		\$38,121	
Total Risk-Adjusted Assets	\$224,307		\$181,050	
Tier 1 Risk-Based Capital Ratio	17.29%		19.81%	
Total Risk-Based Capital Ratio	18.54%		21.06%	
Tier 1 Leverage Ratio	10.66%		11.89%	
OTHER DATA Full Time Equivalent	00		00	
Employees (FTE's)	23		22	
Stock Price Range (For the Three Months Ended):				
High	\$64.00		\$65.50	
Low	\$64.00		\$62.00	
Close	\$64.00		\$64.98	