

JEFFREY M. HARP President jharp@TrinityBk.com

February 6, 2012

Dear Shareholders

### OPERATING RESULTS

I am pleased to be able to report good results for Trinity Bank, N.A. for the fiscal year ending December 31, 2011. Listed below is our track record from inception.

Period Period	Net Income
5-28-03 to 12-31-03*	\$ (939,000)
FYE 12-31-04	\$ (277,000)
FYE 12-31-05	\$ 463,000
FYE 12-31-06	\$ 888,000
FYE 12-31-07	\$1,037,000
FYE 12-31-08	\$1,393,000
FYE 12-31-09	\$1,636,000
FYE 12-31-10	\$2,005,000
FYE 12-31-11	\$2,282,000

<sup>\*</sup>includes start-up expense prior to May 28th opening

The fourth quarter of 2011 represents our 29th consecutive quarter of improved profits.

### SHAREHOLDER VALUE

At least once a year, I try to talk with you about the concept of "increasing Shareholder Value". In 2007, your Board and management chose to use a definition of Shareholder Value derived from the Economic Value Added (EVA) Financial System developed by Stern Stewart & Co. in 1990.

"What truly determines Shareholder Value (evidenced by stock price) is the cash, adjusted for time and risk, which an investor can expect to get back over the life of the business."

Based on the EVA system, we must develop a number called Free Cash Flow. This is the amount of cash produced each period that is available to repay debt, acquire another entity, reinvest in the business, or return to the shareholder (through dividends or stock repurchases). The updated Free Cash Flow numbers are shown below.

Cash Flow for Years 2003 - 2011

						Year end
	Net Income	Loan Loss	Capital		Cash	Share
	(Loss)	<u>Provision</u>	Expenditures	<b>Depreciation</b>	<u>Flow</u>	<u>Price</u>
2003	\$ (939,087)	106,000	(1,852,801)	74,492	(2,611,396)	\$ 11.25
2004	(276,981)	147,000	( 440,297)	178,687	( 391,591)	13.75
2005	462,880	161,000	( 7,077)	192,018	808,821	16.00
2006	887,690	132,000	( 71,396)	198,437	1,146,731	18.25
2007	1,036,699	180,000	( 43,462)	223,594	1,396,831	20.00
2008	1,393,163	180,000	*( 293,474)	219,352	1,499,041	20.00
2009	1,636,286	180,000	( 72,295)	238,659	1,982,650	24.25
2010	2,004,875	285,000	( 58,544)	173,414	2,404,745	24.10
2011	2,282,025	0	( 97,685)	170,750	2,355,090	26.50

<sup>\*</sup>If you are wondering about the capital expenditures in 2008, we purchased a piece of property for future expansion of our drive-in bank, we built three new offices and we upgraded our website and disaster recovery system. All were necessary to ensure that our ability to grow as opportunities become available will not be restricted.

Free Cash Flow in 2011 was somewhat disappointing and requires some explanation. Net Income was up 13.8% - not bad for this environment but still a couple of percent below our goal for the year. We were not able to put any money in the Loan Loss Reserve because our auditors said that we could not justify making any provision because of the quality of our loan portfolio and our loss history (both good problems to have). Even if we had made a provision to the Loan Loss Reserve, it would have impacted our Net Income and had little effect on our Free Cash Flow number.

So what can we do to improve Net Income and Free Cash Flow? 2011 was a challenging year and 2012 is shaping up to be equally demanding. We are facing two major headwinds. The economic environment in our market area is okay. That is all I know to say – not bad but not great either. The second headwind is in our investment portfolio. We made a number of securities purchases in 2007 and 2008 (which in hindsight have worked very well) that are maturing in 2012 and 2013. As I have said before, we cannot replace the return on those investments without extending maturities to the 10-20 year range. I am just not comfortable doing that.

So what choices do we have? The only option to grow Net Income (and Free Cash Flow) is to increase our loan portfolio. To that end, we have made plans to add to our lending staff this year, at least one by March and another before the end of this year. We will keep you posted on our progress.

#### MANAGEMENT SUCCESSION/ DEVELOPMENT PLAN

As mentioned in the Third Quarter Shareholder Letter, we obtained some outside assistance in devising a plan to develop the people we have and ensure that there is adequate backup in all areas. We have now completed the preliminary work and will implement the plan in the second quarter of this year.

I have had a question from several shareholders that goes like this. Does this mean you are planning to retire soon? The answer is that you are stuck with me for better or worse. I have no plans to cut back or retire. I realize that it is presumptuous to assume that any of us (especially at the ripe old age of 63) have anything other than today. But I did nothing for a year due to my non-compete from the old Summit Bank days, and it is not in me to sit at home and work on my hobbies.

So you have my commitment, assuming that I am allotted more time and my health holds out, to be actively involved for 12 more years. Why 12 years? Let me explain.

I sold Trinity Bank stock to you in May 2003 for \$10 per share (the book value). We are on a pace for the book value to be \$20 per share by our tenth anniversary in 2013. That is only about a 7% increase each year for the ten year period. But please refer back to the performance shown on the first page. It has taken us a while to overcome the start-up loss and grow Net Income to a somewhat acceptable level. But the last five years we have averaged a Return on Equity of about 12%. If we can continue that level of performance, the Book Value of your Trinity stock will double every six years.

So if we can continue at this level (and we hope to someday earn considerably more than 12%), the Book Value of your Trinity stock will be \$40 in six years and \$80 in twelve years. Investors currently assign a value of 1.5 times Book Value to our stock. In other words, our current Book Value is around \$17 and the last market trade for our stock was \$25.50 – or about 1.5 times book. I know of no other investment I can make that has the potential to double in six years and then double again in the next six years.

I realize that what I have laid out is a steep hill to climb, but I love what I am doing (most of the time). I love who I'm doing it with – the staff, Board, and shareholders of Trinity. And I love the challenge. We have a number of advantages. The bank has good asset quality (loans and investments). The bank is very efficient (a high percentage of our revenue goes to the bottom line). We feel like we have a competitive advantage in our market because of the following factors.

- 1. We think we know what we are doing.
- 2. We can respond quickly.
- 3. Our products and personal service are top notch.
- 4. We can price competitively.

If we can get a decent market environment, we are going to knock the ball over the fence.

On a humorous (hopefully) note, in discussing what I was going to write about with a close friend, he asked if I had considered the thought that some shareholders might be ready for me to move on, not commit to 12 more years. I thought about that and I would like to respond with one of my favorite stories.

Arthur Fiedler was the world famous conductor of the Boston Pops Symphony Orchestra. Once when being introduced before a performance, he was given a rousing standing ovation. As the applause died down, one gentleman remained standing and booed loudly. The audience was startled and fell silent. Mr. Fiedler diffused the awkward moment by saying,

"Sir, personally I agree with you. But what can the two of us do against so many?"

Please accept my attempt at humor. I just wanted you to know that I am committed to Trinity Bank until the lights go out. And I also (many of you will find this hard to believe) have some humility somewhere. The banking business will give you some humility if you don't have enough. But Trinity Bank is on the road to better performance, and we are going as fast as we feel comfortable with.

Well, enough about management. I promise to talk about more salient subjects in the future letters. The next letter will talk about stock price and include a discussion about acquisition philosophy. I have enclosed the 4<sup>th</sup> Quarter press release and the financial summary. The numbers, comparatively speaking, are very good. As always, thank you for your investment in and support of Trinity Bank. If you have any questions, comments or suggested topics for discussion, I am available by email, phone or in person.

Sincerely,

Jeffrey M. Harp

Jeff Harp

President

YOU WILL SOON BE RECEIVING THE NOTICE OF ANNUAL MEETING AND THE PROXY STATEMENT FOR TRINITY BANK. PLEASE SEND YOUR PROXY VOTE BACK. WE CONTINUE TO STRUGGLE WITH GETTING A QUORUM FOR THE ANNUAL MEETING (REQUIRES AT LEAST 66.6% OF THE SHAREHOLDERS).

# TRINITY BANK 2011 NET INCOME UP 13.8% 2011 EARNINGS PER SHARE UP 16.1% EIGHTH CONSECUTIVE YEAR OF IMPROVED PROFITABILITY

FORT WORTH, Texas, January 30, 2012 - Trinity Bank N.A. (OTC Bulletin Board: TYBT) today announced financial and operating results for the fourth quarter and for the twelve months ended December 31, 2011.

#### Results of Operations

Trinity Bank, N.A. reported Net Income After Taxes for the fourth quarter of \$605,157.56, or \$.54 per diluted common share, compared to \$525,279, or \$.46 per diluted common share for the fourth quarter of 2010, an increase of 17.4%.

For the year 2011, Net Income After Taxes amounted to \$2,282,024, or \$2.02 per diluted common share, compared to \$2,004,875, or \$1.74 per diluted common share for 2010, an increase of 16.1%.

Jeffrey M. Harp, President, stated, "Operating results for the fourth quarter of 2011 represent our 29<sup>th</sup> consecutive quarter of increased profit. We continue to improve the return on the bank's assets and the return on the shareholder's investment. While 2011 was a challenging year, 2012 is shaping up to be equally demanding. However, we look forward to maintaining our record of improving Trinity Bank's performance each year."

	For Year Ending					
Return on Assets	<u>2011</u> 1.46%	2010 1.30%	<u>2009</u> 1.12%	2008 1.11%	2007 0.96%	
Return on Equity (excluding unrealized gain on securities)	13.22%	12.57%	11.33%	10.80%	8.88%	

Page 2 - Trinity Bank fourth quarter 2011 earnings

#### Average for Year Ending

Loans	12-31-11 \$ 73,556		<u>31-10</u> 72,786	1.1%
Deposits Actual for Year Ending	\$137,086	\$ 1:	33,850	2.4%
Net Interest Income	\$ 5,034	\$	4,891	2.9%
Non-Interest Income	\$ 540	\$	585	(7.7%)
Non-Interest Expense	\$ 2,573	\$	2,522	2.0%
Loan Loss Provision	\$ 0	\$	285	-
Pre Tax Income	\$ 3,001	\$	2,669	12.4%
Income Tax	\$ 719	\$	664	8.3%
Net Income	\$ 2,282	\$	2,005	13.8%

Trinity Bank, N.A. is a commercial bank that began operations May 28, 2003. For a full financial statement, visit Trinity Bank's website: <a href="https://www.trinitybk.com">www.trinitybk.com</a> click on "About Us" and then click on "Investor Information". Financial information in regulatory reporting format is also available at <a href="https://www.fdic.gov.">www.fdic.gov.</a>

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This Press Release may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future financial conditions, results of operations and the Bank's business operations. Such forward-looking statements involve risks, uncertainties and assumptions, including but not limited to, monetary policy and general economic conditions in Texas and the greater Dallas-Fort Worth metropolitan area, the risks of changes in interest rates on the level and composition of deposits, loan demand and the values of loan collateral, securities and interest rate protection agreements, the actions of competitors and customers, the success of the Bank in implementing its strategic plan, the failure of the assumptions underlying the reserves for loan losses and the estimations of values of collateral and various financial assets and liabilities, that the costs of technological changes are more difficult or expensive than anticipated, the effects of regulatory restrictions imposed on banks generally, any changes in fiscal, monetary or regulatory policies and other uncertainties as discussed in the Bank's Registration Statement on Form SB-1 filed with the Office of the Comptroller of the Currency. Should one or more of these risks or uncertainties materialize, or should these underlying assumptions prove incorrect, actual outcomes may vary materially from outcomes expected or anticipated by the Bank. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Bank believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Bank cautions you that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The Bank undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless the securities laws require the Bank to do so.

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	Qu	arter Ended		*	Twelve Months Ended		
	Decembe	er 31	%	Decembe		%	
EARNINGS SUMMARY	2011	2010	Change	2011	2010	Change	
Interest income	1,509	1,516	-0.5%	5,879	6,081	-3.3%	
Interest expense	199	270	-26.3%	845	1,190	-29.0%	
Net Interest Income	1,310	1,248	5.1%	5,034	4,891	2.9%	
Provision for Loan Losses	0	150	N/A	0	285	N/A	
Service charges on deposits	37	34	8.8%	147	145	1.4%	
Net gain on securities available for sale	18	153	-88.2%	114	198	-42.4%	
Other income	55	55	0.0%	279	242	15.3%	
Total Non Interest Income	110	242	-54.5%	540	585	-7.7%	
Salaries and benefits expense	450	437	3.0%	1,419	1,384	2.5%	
Occupancy and equipment expense	81	75	8.0%	314	308	1.9%	
Other expense	90	136	-33.8%	840	830	1.2%	
Total Non Interest Expense	621	648	-4.2%	2,573	2,522	2.0%	
Earnings before income taxes	799	690	15.8%	3,001	2,669	12.4%	
Provision for income taxes	194	165	17.6%	719	664	8.3%	
Net Earnings	605	525	15.2%	2,282	2,006	13.8%	
Basic earnings per share	0.57	0.49	16.3%	2.15	1.83	17.3%	
Basic weighted average shares	1,059	1,079		1,063	1,098		
outstanding		·					
Diluted earnings per share	0.54	0.46	17.4%	2,02	1.74	16.1%	
Diluted weighted average shares outstanding	1,122	1,135		1,127	1,154		
	Aver	age for Quarte	r	Average	for Twelve M	onths	
			Ending Dec		%		
BALANCE SHEET SUMMARY	2011	2010	Change	2011	2010	Change	
***	\$76.426	\$72,047	6.1%	\$73,556	\$72,786	1.1%	
Total loans	26,760	23,496	13.9%	21,500	22,244	-3.3%	
Total short term investments Total investment securities	58,751	53,988	5,1%	54,003	50,802	6.3%	
Earning assets	159,937	149,531	7.0%	149,059	145,832	2.2%	
Total assets	166,392	155,868	6.8%	156,233	162,957	2.1%	

24,267

112,540

136,807

733

17,382

28,743

108,343

137,086

503

17,943

34.1%

1.1%

6.9%

-20.3%

7.5%

23,217

110,633

133,850

880

17,225

23.8%

-2.1% 2.4%

-42.8%

4.2%

32,552 113,758

146,310

584

18,690

Noninterest bearing deposits Interest bearing deposits

Fed Funds Purchased and Repurchase Agreements

Total deposits

Shareholders' equity

		nding			
	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,
BALANCE SHEET SUMMARY	2011	2011	2011	2011	2010
	\$76,426	\$74,941	\$71.676	\$71,103	\$72,047
Total loans	26,760	21,204	21,929	17,742	23,496
Total short term investments	56,751	51,908	50,714	56,684	53,988
Total investment securities	30,751	31,300	30,714	30,004	35,566
Earning assets	159,937	148,053	144,319	145,529	149,531
Total assets	166,392	154,363	152,633	151,401	155,868
Noninterest bearing deposits	32,552	27,706	25,176	24,123	24,267
Interest bearing deposits	113,758	107,061	108,696	109,154	112,540
litterest bearing deposits	1.5[.55	,	,		
Total deposits	146,310	134,767	133,872	133,277	136,807
Fed Funds Purchased and Repurchase Agreements	584	411	438	582	733
Shareholders' equity	18,690	18,401	17,687	16,972	17,382
	Dec 2d		uarter Ended June 30.	March 31.	Dec 31.
	Dec 31,	Sept. 30,		2011	2010
HISTORICAL EARNINGS SUMMARY	2011	2011	2011	2011	2010
latera di Sanna	1,509	1,471	1,426	1,474	1.516
Interest income	199	203	217	226	270
Interest expense	1,310	1,268	1,209	1,248	1,246
Net Interest Income	1,570	1,200	.,	-,	•
Provision for Loan Losses	0	0	0	0	150
Service charges on deposits	37	35	29	37	34
Net gain on securities available for sale	18	40	28	29	153
Other income	55	92	78	63	55
Total Non Interest Income	110	167	135	129	242
Salaries and benefits expense	450	317	312	340	437
Occupancy and equipment expense	81	82	79	75	75
FDIC expense	45	45	45	45	45
Other expense	45	226	173	215	91
Total Non Interest Expense	621	670	609	675	648
	799	765	735	702	690
Earnings before income taxes	79 <del>9</del> 194	185	177	163	165
Provision for income taxes	194 605	580	558	539	525
Net Earnings	CUO	200	550	338	

	Ending Balance				
·	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,
HISTORICAL BALANCE SHEET	2011	2011	2011	2011	2010
Total loans	\$81,272	\$76,180	\$74,822	\$71,287	\$72,460
Total short term investments	19,279	27,716	17,404	25,369	17,886
Total investment securities	58,540	53,370	51,982	53,497	58,583
Total earning assets	159,091	157,266	144,208	150,153	148,929
Allowance for loan losses	(1,371)	(1,371)	(1,371)	(1,371)	(1,371)
Premises and equipment	1,378	1,413	1,404	1,440	1,442
Other Assets	7,843	6,209	5,850	6,024	4,949
Total assets	166,941	163,517	150,091	156,246	153,949
Noninterest bearing deposits	34,203	33,733	24,208	27,747	26,844
Interest bearing deposits	112,163	109,722	106,761	110,161	109,100
Total deposits	146,366	143,455	130,969	137,908	135,944
Fed Funds Purchased and Repurchase Agreements	713	398	292	534	538
Other Liabilities	792	896	690	559	646
Total liabilities	147,871	144,749	131,951	139,001	137,128
Shareholders' Equity Actual	18,025	17,667	17,306	16,715	16,176
Unrealized Gain - AFS	1,045	1,100	834	530	645
Total Equity	19,070	18,767	18,140	17,245	16,821
		Qu	arter Ending		
	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,
NONPERFORMING ASSETS	2011	2011	2011	2011	2010
Nonaccrual loans	\$653	<b>\$</b> 735	\$850	\$488	\$831
Restructured loans	\$0	\$0	\$0	\$0	\$0
Other real estate & foreclosed assets	\$0	\$0	\$0	\$0	\$0
Accruing loans past due 90 days or more	\$0	\$0	\$0	\$0	\$0
Total nonperforming assets	\$653	\$735	\$850	\$488	\$831
Accruing loans past due 30-89 days	\$0	\$0	\$0	\$0	\$0
Total nonperforming assets as a percentage of loans and foreclosed assets	0.80%	0.96%	1.12%	0.68%	1.15%

	Quarter Ending					
ALLOWANCE FOR	Dec 31,	Sept. 30,	June 30,	March 31,	Dec 31,	
LOAN LOSSES	2011	2011	2011	2011	2010	
Balance at beginning of period	\$1,371	\$1,371	\$1,371	\$1,371	\$1,221	
Loans charged off	0	0	0	0	0	
Loan recoveries	0	0	0	0	0	
Net (charge-offs) recoveries	0	0	0 0	0	0	
Provision for loan losses	0 <b>\$1,371</b>	0 <b>\$1,371</b>	\$1,371	0 <b>\$1,371</b>	150 <b>\$1,371</b>	
Balance at end of period	\$1 <sub>7</sub> 37 1	\$1,471	41,311	\$1,571	ψ1,011	
Allowance for loan losses						
as a percentage of total loans	1.69%	1.80%	1.80%	1.92%	1.89%	
Allowance for loan losses	200 058/	186.53%	186.53%	280.94%	164.98%	
as a percentage of nonperforming loans Net charge-offs (recoveries) as a	209.95%	100.5370	160.55%	200.5478	104.50%	
percentage of average loans	N/A	N/A	N/A	N/A	N/A	
Provision for loan losses				•		
as a percentage of average loans	N/A	N/A	N/A	N/A	0.21%	
		0	uarter Ending			
	Dec 31,	Sept. 30,	June 30.	March 31.	Dec 31,	
SELECTED RATIOS	2011	2011	2011	2011	2010	
Return on average assets (annualized)	1.45%	1.50%	1.46%	1.42%	1.35%	
Return on average equity (annualized)	12.95%	12.61%	12.62%	12.70%	12.08%	
Return on average equity (excluding unrealized gain on investments)	13.62%	13.26%	13.11%	12.90%	12.91%	
Average shareholders' equity to average assets	11.23%	11.92%	11.59%	11.21%	11.15%	
Yield on earning assets (tax equivalent)	4.05%	4.26%	4.24%	4.27%	4.32%	
Cost of Interest bearing funds	0.70%	0.76%	0.80%	0.82%	0.96%	
Net interest margin (tax equivalent)	3.56%	3.72%	3.64%	3.65%	3.49%	
Efficiency ratio (tax equivalent)	40.55	43.42	42,29	45.45	45.18	
End of period book value per common share	18.05	17.60	17.51	16.16	15.59	
End of period book value (excluding unrealized gain on investments)	17.07	16.57	16.48	15.67	14.99	
End of period common shares outstanding	1,056	1,066	1,072	1,067	1,079	

12 Months Ending December 31, 2010 December 31, 2011 Tax Tax Equivalent Average Equivalent Average Balance Interest Yleid Yield Yield Yield YIELD ANALYSIS Balance Interest Interest Earning Assets: 1.16% 1.16% Short term investment 21,500 130 0.60% 0.60% 22,244 259 4.34% 4.34% 4.41% 4.41% 25,694 1,116 18,758 828 Investment securities 25,108 3.14% 4.52% Tax Free securities 35,245 981 2.78% 4.01% 788 5.36% 5.36% 72,786 3,918 5.38% 5.38% 3,940 73,556 Loans 3.94% 4.23% 145,832 6,081 4.17% 4.42% 149,059 5,879 **Total Interest Earning Assets** Noninterest Earning Assets: 3,127 4.344 Cash and due from banks 4,201 5,194 Other assets (1,371)(1,196)Allowance for loan losses 7,125 7,174 **Total Noninterest Earning Assets** \$152,957 \$156,233 **Total Assets** Interest Bearing Liabilities: 0.69% 734 0.93% 0.93% 0.69% 78.624 Transaction and Money Market accounts 79,916 549 0.99% 450 1.41% 1,41% 29,762 294 0.99% 32,009 Certificates and other time deposits 0.40% 0.40% 860 6 0.68% 0.68% Other borrowings 503 2 111,513 1.07% 1.07% 0.77% 0.77% 1,190 845 **Total Interest Bearing Liabilities** 110,181 Noninterest Bearing Liabilities 27,408 23,217 Demand deposits 1,002 701 Other liabilities 17,225 17,943 Shareholders' Equity \$152,957 Total Liabilities and Shareholders Equity \$156,233 3.35% 3.10% 3.47% 4,891 5,034 3.18% Net Interest Income and Spread

3.38%

Net Interest Margin

3.67%

3.35%

3.60%

	December 31 2011	%	December 31 2010	%
LOAN PORTFOLIO				
Commercial and industrial Real estate:	40,359	49.66%	35,155	48.52%
Commercial	13,112	16.13%	14,939	20.62%
Residential	16,400	20.18%	12,680	17.50%
Construction and development	8,947	11.01%	7,839	10.82%
Consumer	2,454	3.02%	1,847	2.55%
Total loans (gross)	81,272	100.00%	72,460	100.00%
Unearned discounts	0	0.00%	0	0.00%
Total loans (net)	81,272	100.00%	72,460	100.00%
	December 31		December 31	
	2011		2010	
REGULATORY CAPITAL DATA				
Tier 1 Capital	\$18,025		\$16,176	
Total Capital (Tier 1 + Tier 2)	\$19,333		\$17,443	
Total Risk-Adjusted Assets	\$104,570		\$101,272	
Tier 1 Ratio	17.24%		15.97%	
Total Capital Ratio	18.49%		17,22%	
Tier 1 Leverage Ratio	10.86%		10.40%	
OTHER DATA Full Time Equivalent				
Employees (FTE's)	14		14	
Stock Price Range (For the Three Months Ended):				
High	\$27.00		\$25.50	
Low	\$24.10		\$21.00	
Close	<b>\$26</b> .50		\$24.10	