



August 20, 2018

Dear Shareholder

We are pleased to review with you the results of the second quarter of 2018. Trinity Bank made good progress in a number of areas. Net Income of \$2,287,000, Return on Assets of 1.85%, and Return on Equity of 14.84% all represent new highs since we opened 15 years ago. The Press Release and Financial Summary are available on our website at [www.trinitybk.com](http://www.trinitybk.com) if you want more detail.

### **A LOOK BACK**

From inception, your bank produced a great “streak”. For 54 quarters, every quarter was better than the preceding quarter – first full quarter being 3Q 2003 through 4Q 2016. Few banks, if any, can say that, especially considering the Great Recession of 2008-2009. Then we broke the streak. What happened? We encountered our first significant loan problem, but more importantly, we reached the point where we were doing all we could with existing staff and operating processes. All banks go through similar phases. As I have said before, we opened with 13 employees and no business. We reached \$200,000,000 in assets with 14 employees. To make the next step, we had to invest in a number of areas.

1. We doubled the size of our facility.
2. We’ve added 7 new employees (a 50% increase in staff)
3. We upgraded a number of operating systems.

All of these took time, money and attention. But now we have in place the resources to move to the next level – doubling our size to the \$500,000,000 level with less additional investment in fixed assets and human resources.

We are excited to see what the future holds. Trinity is performing at a high level comparative to peer banks. The North Texas economic environment is good. We are somewhat unique in that we have a much larger concentration in relationships with small and medium-sized businesses as opposed to most banks that are highly concentrated in real estate lending. The attitude of the people that own and run their own business (and with which we have a banking relationship) has improved dramatically. The reduction in corporate tax rates as well as the prospect of less government regulation and interference have generated a much more positive outlook for our customer base. We are starting to see the benefits of that attitude change in business activity and loan demand.

### **A LOOK FORWARD**

This is where we tend to get in trouble. No one, least of all anyone on our staff, can foresee the future, but there are a few things we know (facts) and a few things we think (opinions). Both have implications for Trinity Bank and how we generate shareholder value.

## **Fact**

The Tax Reduction Act was passed in December 2017 and was effective for 2018. Everyone expected the reduction in the corporate rate from 35% to 21% to have a positive impact on the bottom line. Last month we provided to the Board a comparison for the month of June 2017 to June 2018. Below is a condensed version.

	<u>June 2017</u>	<u>June 2018</u>	<u>Trinity</u>
Tax Provision	\$95,000	\$58,000	\$37,000
Interest Expense	\$52,075	\$83,880	(\$31,805)

## **Opinion**

A large part of the tax savings was absorbed by the increases in interest expense (higher rates). All banks are struggling to attract deposits and are raising the rates paid on deposits. Why? See below.

## **Fact**

Since the Great Recession of 2008-2009, the Federal Reserve “created” between \$3 and \$4 trillion and put it in the banking system. In addition the Fed manipulated interest rates to the lowest level in history. This last action penalized savers and rewarded borrowers (and we as a nation wonder why we have a debt problem). The Fed has now reversed course and is withdrawing those “created” dollars from the banking system. In late 2016, the Fed announced plans to increase interest rates and drain “created” dollars from the system in small but ever increasing amounts. We’ve now had seven increases in the Prime Rate, and in 4Q of 2018, the Fed will be draining \$50 billion a month from the system.

## **Opinion**

This has implications for Trinity and all of us. From a banker’s viewpoint, I think the industry became complacent or lackadaisical when it came to generating deposits and the cost of those deposits. Things have fundamentally changed, and we must respond appropriately. Trinity Bank has historically experienced a noticeable drop in deposits around the March and April tax payment dates – usually recovering some time in June or July. This year, the drop was deeper and more prolonged. It is now mid-August and we are just now back to even. We made the decision to liquidate about 20% of our bond portfolio (\$16,000,000) to address the drop in deposits and increased loan demand.

## **Fact**

Nearly 40% of the banks in the US have a loan-to-deposit ratio of 90% or more (including the majority of banks in the DFW area). That means they don’t have any securities to liquidate to cover a drop in deposits and/or an increase in loan demand.

## **Opinion**

Over the long run, that level of loan-to-deposits at 90% or more is not sustainable. Trinity continually operates with a 60-75% loan to deposit ratio. Why? Because when times get tough, we want to have money to lend to our customer base. One cannot have long-term relationships with quality people if one cannot provide funds when needed. Many bankers won’t necessarily agree with our opinion, but time will tell. We are not predicting a “credit crunch”, but we intend to be prepared just in case.

We hope the preceding issues give you some idea of what we think is going on, what the implications are for your bank, and how we plan to respond. Again, we may be “off”, but we are attempting to be prepared for all possible outcomes.

## SUCCESSION PLAN

The Board and the management are fully involved and making progress on our succession plan. There are many positive aspects to preparing the next generation for the future. First, we have all senior management executives (Barney Wiley, Matt Opitz, Richard Burt, and Jeff Harp) involved in the daily management issues and decision-making. More input from different perspectives always improves the quality of the decisions. As we move forward, you will be hearing more and more from the individuals on the team.

Second, we have formed a Leadership Council composed of middle management and supervisors to generate more input, identify areas where we can improve our customer service, and improve communication from the top down and bottom up.

Third, we are excited for the future. In spite of bumps last year (the loan loss and the increase in staff and overhead), we still generated better returns than our peer group banks in 2017. We have the pieces in place to move forward. It is very difficult to be focused on what we do best and make a profit while still retaining the flexibility to respond to the market and the economic environment. But our goal has always been to grow and generate shareholder value. We are blessed with good employees, good customers and a good economic environment. The management team just has to keep the boat sailing in the right direction.

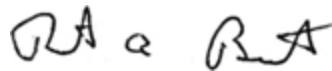
Enough. Football season is approaching. For those of you that attend the TCU games, please come by the Trinity Bank tailgate on September 29, October 20, and November 24. It is in Lot 2 at the southwest corner of the stadium. Look for the Trinity Bank banner. We have good food and drinks.

Thank you for your investment in and support of Trinity Bank. We are doing our best to make you proud (and make you some money). As always, if you have any questions or have a topic you would like us to discuss, please call, email or come by.

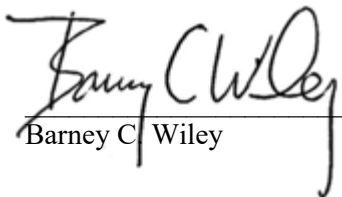
Sincerely,



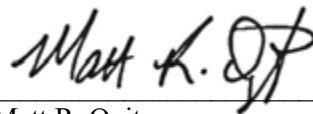
Jeffrey M. Harp



Richard A. Burt



Barney C. Wiley



Matt R. Opitz

***For Immediate Release***

TRINITY BANK REPORTS 2018 2<sup>ND</sup> QUARTER NET INCOME OF \$1,159,000

2<sup>ND</sup> QUARTER RETURN ON ASSETS 1.85%

2<sup>ND</sup> QUARTER RETURN ON EQUITY 14.84%

FORT WORTH, Texas, July 19, 2018 – Trinity Bank N.A. (OTC Bulletin Board: TYBT) today announced operating results for the second quarter and the six months ending June 30, 2018.

**Results of Operation**

For the second quarter 2018, Trinity Bank, N.A. reported Net Income after Taxes of \$1,159,000, an increase of 14.1% over second quarter 2017 earnings of \$1,016,000. Earnings per diluted common share for the second quarter 2018 amounted to \$1.03, an increase of 14.0% over second quarter 2017 results of \$0.91 per diluted common share.

For the first six months of 2018, Net Income after Taxes was \$2,287,000, an increase of 66.6% over the first half of 2017 results of \$1,373,000. Earnings per diluted common share for the first half of 2018 were \$2.03, an increase of 66.8% over the first half of 2017 results of \$1.22 per diluted common share.

President Jeffrey M. Harp stated, “Second Quarter 2018 results were favorable. Some of the high points are:

1. Loan Volume was up 12.0% over 2Q 2017.
2. We added a senior lender to our management team on March 28, 2018. The lender generated sufficient business to cover the additional overhead by quarter end. This is a remarkable achievement. Our existing book of business also generated good loan growth which is indicative of the efforts of our long-tenured employees and a good economy.
3. Return on Assets and Return on Equity are well above peer.

	Trinity	Peer
Return on Assets	1.85%	1.02%
Return on Equity	14.84%	9.56%

4. Investing for the future over the last several years, we have doubled the size of our facility and added 50% to our number of employees. This investment is already generating increased pre-tax income – another remarkable achievement.

Challenges remain. Trinity Bank historically experiences a drop in deposits in 2Q due to April 15 tax payments and 1Q 2018 estimates. This year, this decline has been deeper and more prolonged. Competition for deposits (and the resulting increase in interest expense) is very apparent.

In spite of the challenges, Trinity Bank enjoys a favorable economic environment, and we remain committed to producing exceptional results.”

*Actual for Quarter*

	3 Months	3 Months	
(in 000's)			
	<u>06/30/2018</u>	<u>06/30/2017</u>	<u>%</u>
Net Interest Income	\$ 2,350	\$ 2,094	12.2%
Non-Interest Income	137	130	5.4%
Non-Interest Expense	(1,139)	(886)	28.6%
Pretax Preprovision Income	1,348	1,338	.70%
Gains on Sale of Securities and Other Assets	7	3	N/M
Loan Loss Provision	(30)	(60)	N/M
Pretax Income	1,325	1,281	3.4%
Income Tax	(166)	(265)	(37.4)%
Net Income	\$ 1,159	\$ 1,016	14.1%
Diluted Weighted Average Shares	1,122	1,121	
Earnings Per Share	1.03	.91	14.0%

*Actual for 6 months*

(in 000's)	6 Months	6 Months	
	<u>06/30/2018</u>	<u>06/30/2017</u>	<u>%</u>
Net Interest Income	\$ 4,627	\$ 4,100	12.9%
Non-Interest Income	266	259	2.7%
Non-Interest Expense	(2,271)	(1,767)	28.5%
Pretax Preprovision Income	2,622	2,592	1.2%
Gains on Sale of Securities and Other Assets	7	3	N/M
Gains on Sale of Foreclosed Assets	0	0	N/M
Loan Loss Provision	(30)	(1,060)	N/M
Pretax Income	2,599	1,535	69.3%
Income Tax	(312)	(162)	92.6%
Net Income	\$ 2,287	\$ 1,373	66.6%
Diluted Weighted Average Shares	1,124	1,123	
Earnings Per Share	2.03	1.22	66.8%

Trinity Bank, N.A. is a commercial bank that began operations May 28, 2003. For a full financial statement, visit Trinity Bank’s website: [www.trinitybk.com](http://www.trinitybk.com) Regulatory reporting format is also available at [www.fdic.gov](http://www.fdic.gov).

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***For information contact:***

Richard Burt

Executive Vice President

Trinity Bank

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This Press Release may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future financial conditions, results of operations and the Bank’s business operations. Such forward-looking statements involve risks, uncertainties and assumptions, including, but not limited to, monetary policy and general economic conditions in Texas and the greater Dallas-Fort Worth metropolitan area, the risks of changes in interest rates on the level and composition of deposits, loan demand and the values of loan collateral, securities and interest rate protection agreements, the actions of competitors and customers, the success of the Bank in implementing its strategic plan, the failure of the assumptions underlying the reserves for loan losses and the estimations of values of collateral and various financial assets and liabilities, that the costs of technological changes are more difficult or expensive than anticipated, the effects of regulatory restrictions imposed on banks generally, any changes in fiscal, monetary or regulatory policies and other uncertainties as discussed in the Bank’s Registration Statement on Form SB-1 filed with the Office of the Comptroller of the Currency. Should one or more of these risks or uncertainties materialize, or should these underlying assumptions prove incorrect, actual outcomes may vary materially from outcomes expected or anticipated by the Bank. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Bank believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Bank cautions you that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The Bank undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless the securities laws require the Bank to do so.

TRINITY BANK N.A.  
(Unaudited)  
(Dollars in thousands, except per share data)

EARNINGS SUMMARY	Quarter Ended			Six Months Ending		
	June 30 2018	2017	% Change	June 30 2018	2017	% Change
Interest income	\$2,591	\$2,244	15.5%	\$5,077	\$4,389	15.7%
Interest expense	241	150	60.7%	450	289	55.7%
<b>Net Interest Income</b>	<b>2,350</b>	<b>2,094</b>	<b>12.2%</b>	<b>4,627</b>	<b>4,100</b>	<b>12.9%</b>
Service charges on deposits	37	38	-2.6%	73	80	-8.8%
Other income	100	92	8.7%	193	179	7.8%
<b>Total Non Interest Income</b>	<b>137</b>	<b>130</b>	<b>5.4%</b>	<b>266</b>	<b>259</b>	<b>2.7%</b>
Salaries and benefits expense	731	499	46.5%	1,360	1,007	35.1%
Occupancy and equipment expense	106	106	0.0%	227	210	8.1%
Other expense	302	281	7.5%	684	550	24.4%
<b>Total Non Interest Expense</b>	<b>1,139</b>	<b>886</b>	<b>28.6%</b>	<b>2,271</b>	<b>1,767</b>	<b>28.5%</b>
<b>Pretax pre-provision income</b>	<b>1,348</b>	<b>1,338</b>	<b>0.7%</b>	<b>2,622</b>	<b>2,592</b>	<b>1.2%</b>
Gain on sale of securities	7	3	N/M	7	3	N/M
Gain on sale of foreclosed assets	0	0	N/M	0	0	N/M
Gain on sale of assets	0	0	N/M	0	0	N/M
<b>Provision for Loan Losses</b>	<b>30</b>	<b>60</b>	<b>N/M</b>	<b>30</b>	<b>1,060</b>	<b>N/M</b>
Earnings before income taxes	1,325	1,281	3.4%	2,599	1,535	69.3%
Provision for income taxes	166	265	-37.4%	312	162	92.6%
<b>Net Earnings</b>	<b>\$1,159</b>	<b>\$1,016</b>	<b>14.1%</b>	<b>\$2,287</b>	<b>\$1,373</b>	<b>66.6%</b>
Basic earnings per share	1.05	0.92	<b>14.4%</b>	2.07	1.24	<b>66.9%</b>
Basic weighted average shares outstanding	1,103	1,106		1,105	1,108	
Diluted earnings per share - estimate	1.03	0.91	<b>14.0%</b>	2.03	1.22	<b>66.8%</b>
Diluted weighted average shares outstanding	1,122	1,121		1,124	1,123	

BALANCE SHEET SUMMARY	Average for Quarter			Average for Six Months		
	June 30 2018	2017	% Change	June 30 2018	2017	% Change
Total loans	\$147,227	\$131,481	12.0%	\$142,610	\$131,230	8.7%
Total short term investments	10,843	21,563	-49.7%	16,905	18,032	-6.3%
Total investment securities	84,981	84,656	0.4%	88,821	83,297	6.6%
<b>Earning assets</b>	<b>243,051</b>	<b>237,700</b>	<b>2.3%</b>	<b>248,336</b>	<b>232,559</b>	<b>6.8%</b>
<b>Total assets</b>	<b>250,070</b>	<b>244,153</b>	<b>2.4%</b>	<b>255,098</b>	<b>239,134</b>	<b>6.7%</b>
Noninterest bearing deposits	80,637	73,999	9.0%	81,427	72,336	12.6%
Interest bearing deposits	135,940	139,407	-2.5%	141,151	136,195	3.6%
<b>Total deposits</b>	<b>216,577</b>	<b>213,406</b>	<b>1.5%</b>	<b>222,578</b>	<b>208,531</b>	<b>6.7%</b>
Fed Funds Purchased and Repurchase Agreements	1,566	0	N/M	787	159	N/M
<b>Shareholders' equity</b>	<b>\$31,236</b>	<b>\$30,024</b>	<b>4.0%</b>	<b>\$31,272</b>	<b>\$29,863</b>	<b>4.7%</b>



TRINITY BANK N.A.  
(Unaudited)  
(Dollars in thousands, except per share data)

<b>BALANCE SHEET SUMMARY</b>	Average for Quarter Ending				<b>June 30, 2017</b>
	<b>June 30, 2018</b>	<b>March 31, 2018</b>	<b>Dec 31, 2017</b>	<b>Sept. 30, 2017</b>	
Total loans	\$147,227	\$137,942	\$130,708	\$131,507	\$131,481
Total short term investments	10,843	23,035	33,929	26,349	21,563
Total investment securities	84,981	92,926	92,935	89,922	84,656
<b>Earning assets</b>	<b>243,051</b>	<b>253,903</b>	<b>257,572</b>	<b>247,778</b>	<b>237,700</b>
<b>Total assets</b>	<b>250,070</b>	<b>260,399</b>	<b>264,668</b>	<b>254,291</b>	<b>244,153</b>
Noninterest bearing deposits	80,637	82,622	81,387	75,572	73,999
Interest bearing deposits	135,940	146,206	150,771	146,331	139,407
<b>Total deposits</b>	<b>216,577</b>	<b>228,828</b>	<b>232,158</b>	<b>221,903</b>	<b>213,406</b>
Fed Funds Purchased and Repurchase Agreements	1,566	0	0	0	0
<b>Shareholders' equity</b>	<b>\$31,236</b>	<b>\$31,308</b>	<b>\$31,546</b>	<b>\$31,428</b>	<b>\$30,024</b>
<b>HISTORICAL EARNINGS SUMMARY</b>	Quarter Ended				<b>June 30, 2017</b>
	<b>June 30, 2018</b>	<b>March 31, 2018</b>	<b>Dec 31, 2017</b>	<b>Sept. 30, 2017</b>	
Interest income	\$2,591	\$2,486	\$2,407	\$2,345	\$2,244
Interest expense	241	209	192	175	150
<b>Net Interest Income</b>	<b>2,350</b>	<b>2,277</b>	<b>2,215</b>	<b>2,170</b>	<b>2,094</b>
Service charges on deposits	37	42	35	35	38
Other income	100	87	91	94	92
<b>Total Non Interest Income</b>	<b>137</b>	<b>129</b>	<b>126</b>	<b>129</b>	<b>130</b>
Salaries and benefits expense	731	628	575	520	499
Occupancy and equipment expense	106	121	112	110	106
Other expense	302	382	290	276	281
<b>Total Non Interest Expense</b>	<b>1,139</b>	<b>1,131</b>	<b>977</b>	<b>906</b>	<b>886</b>
<b>Pretax pre-provision income</b>	<b>1,348</b>	<b>1,275</b>	<b>1,364</b>	<b>1,393</b>	<b>1,338</b>
Gain on sale of securities	7	0	2	0	3
Gain on sale of foreclosed assets	0	0	0	0	0
Gain on sale of other assets	0	0	0	0	0
<b>Provision for Loan Losses</b>	<b>30</b>	<b>0</b>	<b>507</b>	<b>60</b>	<b>60</b>
Earnings before income taxes	1,325	1,275	859	1,333	1,281
Provision for income taxes	166	146	217	280	265
<b>Net Earnings</b>	<b>\$1,159</b>	<b>\$1,129</b>	<b>\$642</b>	<b>\$1,053</b>	<b>\$1,016</b>
Diluted earnings per share	\$ 1.03	\$ 1.00	\$ 0.57	\$ 0.94	\$ 0.91

TRINITY BANK N.A.  
(Unaudited)  
(Dollars in thousands, except per share data)

HISTORICAL BALANCE SHEET	Ending Balance				
	June 30, 2018	March 31, 2018	Dec 31, 2017	Sept. 30, 2017	June 30, 2017
Total loans	\$150,833	\$142,848	\$139,818	\$129,762	\$132,854
Total short term investments	7,454	20,766	19,027	39,662	20,090
Total investment securities	78,840	93,034	93,518	91,467	88,902
<b>Total earning assets</b>	<b>237,127</b>	<b>256,648</b>	<b>252,363</b>	<b>260,891</b>	<b>241,846</b>
Allowance for loan losses	(1,634)	(1,604)	(1,600)	(1,493)	(2,731)
Premises and equipment	2,729	2,725	2,731	2,747	2,780
Other Assets	7,582	5,046	5,817	6,050	6,433
<b>Total assets</b>	<b>245,804</b>	<b>262,815</b>	<b>259,311</b>	<b>268,195</b>	<b>248,328</b>
Noninterest bearing deposits	79,678	86,903	84,445	79,366	75,867
Interest bearing deposits	133,922	143,929	143,638	155,790	140,577
<b>Total deposits</b>	<b>213,600</b>	<b>230,832</b>	<b>228,083</b>	<b>235,156</b>	<b>216,444</b>
Fed Funds Purchased and Repurchase Agreements	0	0	0	0	0
Other Liabilities	610	1,143	352	1,548	872
<b>Total liabilities</b>	<b>214,210</b>	<b>231,975</b>	<b>228,435</b>	<b>236,704</b>	<b>217,316</b>
Shareholders' Equity Actual	31,594	31,497	30,993	30,310	29,886
Unrealized Gain - AFS	(650)	(657)	(117)	1,181	1,126
<b>Total Equity</b>	<b>\$30,944</b>	<b>\$30,840</b>	<b>\$30,876</b>	<b>\$31,491</b>	<b>\$31,012</b>

NONPERFORMING ASSETS	Quarter Ending				
	June 30, 2018	March 31, 2018	Dec 31, 2017	Sept. 30, 2017	June 30, 2017
Nonaccrual loans	\$179	\$224	\$394	\$921	\$2,345
Restructured loans	\$0	\$0	\$0	\$0	\$0
Other real estate & foreclosed assets	\$0	\$0	\$0	\$0	\$0
Accruing loans past due 90 days or more	\$0	\$0	\$0	\$0	\$0
<b>Total nonperforming assets</b>	<b>\$179</b>	<b>\$224</b>	<b>\$394</b>	<b>\$921</b>	<b>\$2,345</b>
Accruing loans past due 30-89 days	\$458	\$0	\$0	\$0	\$0
Total nonperforming assets as a percentage of loans and foreclosed assets	0.12%	0.16%	0.28%	0.66%	1.81%

TRINITY BANK N.A.  
(Unaudited)  
(Dollars in thousands, except per share data)

ALLOWANCE FOR LOAN LOSSES	Quarter Ending				
	June 30, 2018	March 31, 2018	Dec 31, 2017	Sept. 30, 2017	June 30, 2017
<b>Balance at beginning of period</b>	<b>\$1,604</b>	<b>\$1,600</b>	<b>\$1,493</b>	<b>\$2,731</b>	<b>\$2,662</b>
Loans charged off	0	0	400	1,300	0
Loan recoveries	0	4	0	2	9
Net (charge-offs) recoveries	0	4	(400)	(1,298)	9
Provision for loan losses	30	0	507	60	60
<b>Balance at end of period</b>	<b>\$1,634</b>	<b>\$1,604</b>	<b>\$1,600</b>	<b>\$1,493</b>	<b>\$2,731</b>
Allowance for loan losses as a percentage of total loans	1.08%	1.12%	1.14%	1.15%	2.06%
Allowance for loan losses as a percentage of nonperforming assets	913%	716%	406%	162%	116%
Net charge-offs (recoveries) as a percentage of average loans	0.00%	-0.01%	0.31%	0.99%	-0.01%
Provision for loan losses as a percentage of average loans	0.02%	0.00%	0.39%	0.05%	0.05%

SELECTED RATIOS	Quarter Ending				
	June 30, 2018	March 31, 2018	Dec 31, 2017	Sept. 30, 2017	June 30, 2017
Return on average assets (annualized)	1.85%	1.73%	0.97%	1.66%	1.66%
Return on average equity (annualized)	14.84%	14.42%	8.14%	13.40%	13.54%
Return on average equity (excluding unrealized gain on investments)	14.51%	14.34%	8.44%	13.90%	13.78%
Average shareholders' equity to average assets	12.49%	12.02%	11.92%	12.36%	12.30%
Yield on earning assets (tax equivalent)	4.53%	4.19%	4.17%	4.22%	4.19%
Effective Cost of Funds	0.40%	0.33%	0.29%	0.28%	0.25%
Net interest margin (tax equivalent)	4.13%	3.86%	3.88%	3.94%	3.94%
Efficiency ratio (tax equivalent)	43.0%	43.9%	37.2%	35.3%	35.8%
End of period book value per common share	\$28.13	\$27.88	\$27.92	\$28.47	\$28.04
End of period book value (excluding unrealized gain on investments)	\$28.72	\$28.48	\$28.02	\$27.41	\$27.02
End of period common shares outstanding (in 000's)	1,100	1,106	1,106	1,106	1,106

TRINITY BANK N.A.  
(Unaudited)  
(Dollars in thousands, except per share data)

YIELD ANALYSIS	June 30,2018			Quarter Ending			June 30,2017		
	Average Balance	Interest	Yield	Tax Equivalent Yield	Average Balance	Interest	Yield	Tax Equivalent Yield	
<b>Interest Earning Assets:</b>									
Short term investment	\$ 10,466	50	1.91%	1.91%	\$ 21,189	66	1.25%	1.25%	
FRB Stock	377	6	6.00%	6.00%	374	6	6.00%	6.00%	
Taxable securities	154	1	2.60%	2.60%	220	0	0.00%	0.00%	
Tax Free securities	84,827	599	2.82%	3.58%	84,436	569	2.70%	3.88%	
Loans	147,227	1,935	5.26%	5.26%	131,481	1,603	4.88%	4.88%	
<b>Total Interest Earning Assets</b>	<b>243,051</b>	<b>2,591</b>	<b>4.26%</b>	<b>4.53%</b>	<b>237,700</b>	<b>2,244</b>	<b>3.78%</b>	<b>4.19%</b>	
<b>Noninterest Earning Assets:</b>									
Cash and due from banks	4,400				4,585				
Other assets	4,229				4,556				
Allowance for loan losses	(1,610)				(2,688)				
<b>Total Noninterest Earning Assets</b>	<b>7,019</b>				<b>6,453</b>				
<b>Total Assets</b>	<b>\$250,070</b>				<b>\$244,153</b>				
<b>Interest Bearing Liabilities:</b>									
Transaction and Money Market accounts	112,148	166	0.59%	0.59%	111,772	94	0.34%	0.34%	
Certificates and other time deposits	23,792	65	1.09%	1.09%	27,635	56	0.81%	0.81%	
Other borrowings	1,566	10	2.55%	2.55%	0	0	0.30%	0.30%	
<b>Total Interest Bearing Liabilities</b>	<b>137,506</b>	<b>241</b>	<b>0.70%</b>	<b>0.70%</b>	<b>139,407</b>	<b>150</b>	<b>0.43%</b>	<b>0.43%</b>	
<b>Noninterest Bearing Liabilities:</b>									
Demand deposits	80,637				73,999				
Other liabilities	691				723				
Shareholders' Equity	31,236				30,024				
<b>Total Liabilities and Shareholders Equity</b>	<b>\$250,070</b>				<b>\$244,153</b>				
<b>Net Interest Income and Spread</b>		<b>2,350</b>	<b>3.56%</b>	<b>3.83%</b>		<b>2,094</b>	<b>3.34%</b>	<b>3.76%</b>	
<b>Net Interest Margin</b>			<b>3.86%</b>	<b>4.13%</b>			<b>3.52%</b>	<b>3.94%</b>	

TRINITY BANK N.A.  
(Unaudited)  
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	<b>June 30 2018</b>	%	<b>June 30 2017</b>	%
<b>LOAN PORTFOLIO</b>				
Commercial and industrial	\$88,292	58.54%	\$74,775	54.52%
Real estate:				
Commercial	20,961	13.90%	19,560	18.79%
Residential	23,518	15.59%	21,337	16.31%
Construction and development	17,387	11.53%	16,432	9.04%
Consumer	675	0.45%	750	1.34%
<b>Total loans (gross)</b>	<b>150,833</b>	<b>100.00%</b>	<b>132,854</b>	<b>100.00%</b>
Unearned discounts	0	0.00%	0	0.00%
<b>Total loans (net)</b>	<b>\$150,833</b>	<b>100.00%</b>	<b>\$132,854</b>	<b>100.00%</b>
	<b>June 30 2018</b>		<b>June 30 2017</b>	
<b>REGULATORY CAPITAL DATA</b>				
Tier 1 Capital	\$32,244		\$29,886	
Total Capital (Tier 1 + Tier 2)	\$33,878		\$31,820	
Total Risk-Adjusted Assets	\$164,787		\$153,768	
Tier 1 Risk-Based Capital Ratio	19.56%		19.44%	
Total Risk-Based Capital Ratio	20.56%		20.69%	
Tier 1 Leverage Ratio	12.89%		12.24%	
<b>OTHER DATA</b>				
Full Time Equivalent Employees (FTE's)	20		17	
<b>Stock Price Range</b> (For the Three Months Ended):				
High	\$60.00		\$63.00	
Low	\$59.75		\$57.00	
Close	\$60.00		\$61.00	